



SenseHawk Wins Both Business and Innovation Excellence Solar Future Awards 2021

In addition to "O&M Company of the Year, SenseHawk received "Vietnam Rising Star of the Year" at the Solar PV Show Vietnam

San Francisco, CA — December 1, 2021 —Solar Future Awards, presented as part of the Solar PV Show Vietnam in November 2021, seek to promote Vietnam's renewable energy sector and solar projects, and recognize innovative companies contributing to this goal.

Solar software as a service (SaaS) startup, SenseHawk, Inc. won the "O&M Company of the Year" for business excellence and the "Vietnam Rising Star Company of the Year" for innovation excellence.

Receiving the awards, **Rahul Sankhe, Co-founder & President**, said, "It has been SenseHawk's mission to digitize and simplify management throughout the solar asset lifecycle. From site selection to construction and operations – SenseHawk creates a single source of truth for all the asset data. Our easy-to-use software meets the needs of developers, EPCs, O&M teams and asset managers to facilitate optimal plant performance and lower costs."

Excerpts from his acceptance speeches for:

O&M Company of the Year

"The simplicity and effortlessness of SenseHawk's platform is driving rapid adoption. With the SenseHawk platform, a field tech can immediately become productive on a new site without having to study the site. Our digital twin model simulates the asset and its environment on the platform, making onsite task management simple and seamless.

SenseHawk's software is as easy to use as Google Maps and allows field techs to always stay connected. The platform's point-click-capture-retrieve feature makes it efficient for the site personnel to access or capture data from their mobile phones. O&M teams can easily navigate sites, schedule tasks, digitize paper-based checklists & forms, and automate reporting.

O&M teams can also achieve quicker event-response times and higher efficiency with SenseHawk. When a SCADA alarm is raised, relevant personnel are immediately notified. They can easily identify the location of the issue, complete the task, and create updates with files, using their mobile."

Vietnam Rising Star Company of the Year

"Given the steep growth in the installed solar capacity in Vietnam, SenseHawk can contribute strongly to the efficient management of these assets. Over the last year, SenseHawk has raised funds (5.1M USD) and grown from 25GW of experience to 40+GW experience.

SenseHawk entered the Vietnam market in Dec 2019 with a 50MWp thermal scan for NOMAC and has been working hard to expand on the ground, despite the pandemic. In fact, it worked with a local client to develop a new smart-alarm monitoring solution that

addresses key pain points for owners of C&I as well as utility-scale PV assets and will be commercialized soon.

SenseHawk's platform applications have already been used by customers in over 20 countries to support development, construction, and O&M. This award strengthens our committed to the Vietnam market, to ensure solar assets are the best managed!"

About SenseHawk

SenseHawk, Inc. is a California-based SaaS provider that is working to digitize solar. SenseHawk builds and deploys on-demand software applications that enable yield improvement, defect identification, progress monitoring, productivity enhancement, cost reduction, collaboration, and data management throughout the solar lifecycle. From development and construction, through operations and maintenance, SenseHawk software has been deployed on 600+ solar sites worldwide.

Visit <https://www.sensehawk.com>

###

For more information, please connect with:

Prasad Akella

SenseHawk, Inc.

prasadakella@sensehawk.com